United Funeral Directors Benefit Life Ins. Co. United Funeral Benefit Life Ins. Co.



July 2018



Since 1938

"OUR BEST ALWAYS" NEWS TO

UNITED BENEFITS, INC.

Vol. 80 No. 7

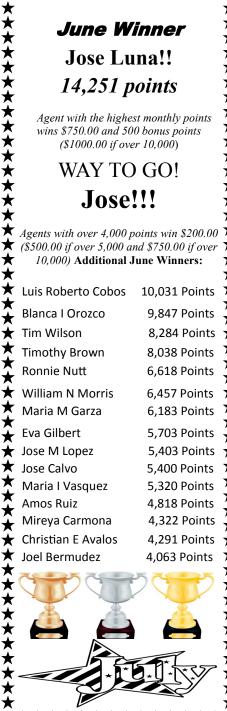
Richardson, Texas

June Winner Jose Luna!! 14,251 points

Agent with the highest monthly points wins \$750.00 and 500 bonus points (\$1000.00 if over 10,000)

WAY TO GO! Jose!!!

Jose!!!						
Agents with over 4,000 points win \$200.00 (\$500.00 if over 5,000 and \$750.00 if over 10,000) Additional June Winners:						
Luis Roberto Cobos	10,031 Points					
Blanca I Orozco	9,847 Points *					
Tim Wilson	8,284 Points 🛊					
Timothy Brown	8,038 Points 🕇					
Ronnie Nutt	6,618 Points					
William N Morris	6,457 Points ★					
Maria M Garza	6,183 Points *					
Eva Gilbert	5,703 Points 🗘					
Jose M Lopez	5,403 Points ★					
Jose Calvo	5,400 Points ★					
Maria I Vasquez	3,320 PUIIIS *					
, Amos Ruiz , Mireya Carmona	4,818 POINTS ★					
Christian E Avalos	4,291 Points ★					
Joel Bermudez	4,063 Points ★					



FERRIS

The 1893 World's Fair in Chicago (125 years ago) had many new innovations and the largest attendance by far of any peacetime event in world history to that point, with over 750,000 attending on one day alone in October 1893.

The previous World's Fair in Paris, France, had unveiled the Eiffel Tower. The Chicago organizers felt they needed to top that signature attraction. They challenged the leading engineers in the United States to come up with something to top the Paris fair.



Some of the proposals were preposterous and laughable, such as a 5000 foot tower made of logs with a log cabin on top.

George Washington Gale Ferris, Jr., born in Illinois, was an engineer who formed his own company in Pittsburgh Pennsylvania in the 1880's. His company tested and inspected metal for railroads and bridges. He was inspired by the Chicago challenge and proposed a large rotating wheel that could hold over 2000 people at a time.

Ferris' idea was initially turned down as just another unworkable and dangerous proposal. It was only after Ferris himself raised the funding from private investors, and performed further studies with other engineers before the fair management agreed to let him proceed. The Wheel was not completed until summer, seven weeks after the fair opened. It was an immediate hit, with about 1.5 million people riding it before the fair's close.

The original Ferris Wheel was 264 feet tall with 36 passenger compartments (or gondolas) each with 40 swivel chairs and standing room for another 20 people in each one. The axle alone weighed 89,320 pounds. It cost 50 cents to ride the Wheel, getting two revolutions per ride. This was equal to the 50 cents for admission to the fair itself.

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TOM SAYS...

There is so much confusion for some agents concerning the renewal of your Texas License. I believe you can benefit from a recent email I received from TDI. In addition, I recommend not waiting until the last minute. Complications develop if the renewal is even a day late. **Please consider saving this article for reference**.

Reprinted from a direct email from the Texas Department of Insurance (with the exception of the last paragraph added for your possible benefit):

Make sure your CE is complete to renew your license.

Starting in June, to renew an agent license in Texas, you must: Complete your continuing education requirements.*

Pay any fines or fees that are due.

How can I check my credits?

To Check how many credits you need: Visit the <u>TDI website</u> and click on the type of license you have to learn how many hours are required.

To check how many credits you have: Visit the <u>Sircon website</u>. If some of your credits are missing, contact the course provider. Or send a copy of the certificate of completion and an explanation to CE@tdi.texas.gov or fax it to 512- 490-1054.

How can I resolve a continuing education deficiency?

There are several options:

Pay your fine: There is a \$50 fine for each hour not completed by your renewal date, up to \$500 maximum per license. To pay the fine, send your payment with the <u>CE Automatic Fine Payment Voucher</u>.

Apply for an exemption: If you have been licensed for 20 years or more, you may qualify for a continuing education exemption. To apply, go to Sircon and click on "Request CE Exemption." (SEE IMPORTANT INFORMATION ABOUT ANOTHER EXEMPTION BELOW)*

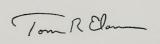
Request an extension: You may be able to <u>apply for an extension</u> due to a medical issue, military duty, or other circumstances beyond your control.

If you do not complete your CE, pay your fine, and renew your license within 90 days of the date it expires, your license will be canceled. You will have to reapply to get a new license.

Questions? Fill out our online form. We'll contact you within two business days.

Another exemption is available for Agents with the Texas Life Insurance Not Exceeding \$25,000 license. This one exempts those agents who have written and will write only life insurance policies and fixed annuity contracts to secure the delivery of funeral services and merchandise under prepaid funeral contracts regulated by the Texas Department of Banking under Chapter 154 of the Texas Finance Code.

To claim this exemption, you must renew your license by <u>mail</u> and attach an Affidavit of Life Agent License use. Call our office for this form.





Happy Birthday!!!



Joan Rose

* July 17th *
Anthony Perez

* July 18th *

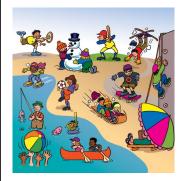


SUMMERTIME SAFETY TIPS

Enjoy your summer, but remember these basic tips:



- Wear sunscreen or cream of at least SPF30 when you are outside.
- Drink plenty of water.
- When bicycling be sure that the size of the bicycle fits you or the child riding it. Wear a helmet.
- Drowning is the leading cause of death for children under 4 and the second leading cause for those ages 5 to 24. Never swim alone. Always supervise children, and remember that a drowning person is unlikely to make a sound.





AFTER THE FAIR

The famous original Ferris Wheel stayed in place until the spring of 1894, when it was dismantled and reassembled on Chicago's North Side. It was an attraction there for 10 years until it was sold to the 1904 World's Fair in St. Louis. In 1906, it was dynamited and the metal sold for scrap.

Ferris himself died in 1897 at the age of 37, apparently from typhoid fever.

Ferris Wheels are today the most common type of amusement ride at state fairs in the United States.

WORLD'S FAIR

The 1893 World's Fair introduced a number of new ideas and innovations. The Ferris Wheel was just one of those.

The Fair was spread out over one square mile of land, with enormous buildings and attractions.

Some things that were new at the 1893 fair:

- Wrigley's Juicy Fruit gum
- Aunt Jemima Pancakes
- Spray Paint (an innovation in the building process)
- Commemorative stamps and coins
- The midway (as an area for amusements and rides)
- Dishwasher
- Pabst Blue Ribbon beer
- Zipper (at least a clumsy early version)
- Cracker Jacks
- Moving walkways
- Shredded Wheat
- Diet carbonated soda

named Milton ed a caramel ught some quipment that

Also, a young man named Milton Hershey, who owned a caramel candy company, bought some chocolate making equipment that he saw demonstrated at the fair.

Seven years later the first Hershey chocolate bar was made in 1900.

Electricity made a big splash, with the fair lit up at night from alternating current (AC) supplied by the team of Nikola Tesla and George Westinghouse. They beat out the bid from JP Morgan and Thomas Edison of General Electric with their direct current (DC).

AC soon became the standard for electric grids.



The fair was known as the White City because most of the major buildings were

painted white, and because the cleanliness and lighting were so beautiful and unusual for the time.

L. Frank Baum, the author of "The Wizard of Oz" attended the fair and it is believed that the White City was the inspiration for the Emerald City of his book. Walt Disney's father, Elias, was one of the workers on the buildings at the fair, creating speculation that the White City helped inspire Disney's Magic Kingdom.

UFBLIC / UFDBLIC CELEBRATING 80 YEARS of SERVICE 2018 CONTEST STANDINGS *Alaskan Cruise– early Summer 2019*

7 months - December to June



#	Prior	This Month	Total Points	AGENT	#	Prior	This Month	Total Points
1	65,651	14,751	80,402	ARENAS, TOMASA	16	17,594	3,582	21,176
2	58,004	9,847	67,851	RAND, ALVA LOUISE	17	19,483	1,583	21,066
3	44,463	8,038	52,501	MARTINEZ, MARICELA	18	16,697	3,554	20,251
4	39,651	4,291	43,942	ESCHITI, LARRY D	19	17,557	2,433	19,990
5	35,612	6,457	42,069	COBIOS, MARIA ANTONIA	20	16,476	3,215	19,691
6	34,777	4,818	39,595	CASTRO, ELVA JUDITH	21	18,472	809	19,281
7	21,502	10,031	31,533	GILBERT, EVA	22	11,521	5,703	17,224
8	27,737	3,754	31,491	RIVAS SR, DOMINGO	23	15,529	1,282	16,811
9	24,682	5,400	30,082	CHAIREZ-VALLADARES, E	24	13,698	3,100	16,798
10	18,426	6,618	25,044	CHAVEZ, MARINA	25	12,815	1,610	14,425
11	14,732	8,284	23,016	GARCIA, MONICA	26	12,972	1,200	14,172
12	22,171	814	22,985	SARMIENTO, MARITZA	27	10,694	2,564	13,258
13	20,654	2,208	22,862	GARCIA, MARTIN	28	12,030	1,199	13,229
14	21,418	1,137	22,555	COBOS, MARIA	29	11,066	2,090	13,156
15	18,823	2,600	21,423	LOPEZ, JOSE M	30	7,289	5,403	12,692
	1 2 3 4 5 6 7 8 9 10 11 12 13 14	Prior 1 65,651 2 58,004 3 44,463 4 39,651 5 35,612 6 34,777 7 21,502 8 27,737 9 24,682 10 18,426 11 14,732 12 22,171 13 20,654 14 21,418	Prior Month 1 65,651 14,751 2 58,004 9,847 3 44,463 8,038 4 39,651 4,291 5 35,612 6,457 6 34,777 4,818 7 21,502 10,031 8 27,737 3,754 9 24,682 5,400 10 18,426 6,618 11 14,732 8,284 12 22,171 814 13 20,654 2,208 14 21,418 1,137	Prior Month Points 1 65,651 14,751 80,402 2 58,004 9,847 67,851 3 44,463 8,038 52,501 4 39,651 4,291 43,942 5 35,612 6,457 42,069 6 34,777 4,818 39,595 7 21,502 10,031 31,533 8 27,737 3,754 31,491 9 24,682 5,400 30,082 10 18,426 6,618 25,044 11 14,732 8,284 23,016 12 22,171 814 22,985 13 20,654 2,208 22,862 14 21,418 1,137 22,555	PriorMonthPointsAGENT165,65114,75180,402ARENAS, TOMASA258,0049,84767,851RAND, ALVA LOUISE344,4638,03852,501MARTINEZ, MARICELA439,6514,29143,942ESCHITI, LARRY D535,6126,45742,069COBIOS, MARIA ANTONIA634,7774,81839,595CASTRO, ELVA JUDITH721,50210,03131,533GILBERT, EVA827,7373,75431,491RIVAS SR, DOMINGO924,6825,40030,082CHAIREZ-VALLADARES, E1018,4266,61825,044CHAVEZ, MARINA1114,7328,28423,016GARCIA, MONICA1222,17181422,985SARMIENTO, MARITZA1320,6542,20822,862GARCIA, MARTIN1421,4181,13722,555COBOS, MARIA	Prior Month Points AGENT 1 65,651 14,751 80,402 ARENAS, TOMASA 16 2 58,004 9,847 67,851 RAND, ALVA LOUISE 17 3 44,463 8,038 52,501 MARTINEZ, MARICELA 18 4 39,651 4,291 43,942 ESCHITI, LARRY D 19 5 35,612 6,457 42,069 COBIOS, MARIA ANTONIA 20 6 34,777 4,818 39,595 CASTRO, ELVA JUDITH 21 7 21,502 10,031 31,533 GILBERT, EVA 22 8 27,737 3,754 31,491 RIVAS SR, DOMINGO 23 9 24,682 5,400 30,082 CHAIREZ-VALLADARES, E 24 10 18,426 6,618 25,044 CHAVEZ, MARINA 25 11 14,732 8,284 23,016 GARCIA, MONICA 26 12 22,171 814 22,985 SARMIENTO, MARTIN<	Prior Month Points AGENT Prior 1 65,651 14,751 80,402 ARENAS, TOMASA 16 17,594 2 58,004 9,847 67,851 RAND, ALVA LOUISE 17 19,483 3 44,463 8,038 52,501 MARTINEZ, MARICELA 18 16,697 4 39,651 4,291 43,942 ESCHITI, LARRY D 19 17,557 5 35,612 6,457 42,069 COBIOS, MARIA ANTONIA 20 16,476 6 34,777 4,818 39,595 CASTRO, ELVA JUDITH 21 18,472 7 21,502 10,031 31,533 GILBERT, EVA 22 11,521 8 27,737 3,754 31,491 RIVAS SR, DOMINGO 23 15,529 9 24,682 5,400 30,082 CHAIREZ-VALLADARES, E 24 13,698 10 18,426 6,618 25,044 CHAVEZ, MARINA 25 12,815 11 <td>Prior Month Points AGENT Prior Month 1 65,651 14,751 80,402 ARENAS, TOMASA 16 17,594 3,582 2 58,004 9,847 67,851 RAND, ALVA LOUISE 17 19,483 1,583 3 44,463 8,038 52,501 MARTINEZ, MARICELA 18 16,697 3,554 4 39,651 4,291 43,942 ESCHITI, LARRY D 19 17,557 2,433 5 35,612 6,457 42,069 COBIOS, MARIA ANTONIA 20 16,476 3,215 6 34,777 4,818 39,595 CASTRO, ELVA JUDITH 21 18,472 809 7 21,502 10,031 31,533 GILBERT, EVA 22 11,521 5,703 8 27,737 3,754 31,491 RIVAS SR, DOMINGO 23 15,529 1,282 9 24,682 5,400 30,082 CHAIREZ-VALLADARES, E 24 13,698 3,100<</td>	Prior Month Points AGENT Prior Month 1 65,651 14,751 80,402 ARENAS, TOMASA 16 17,594 3,582 2 58,004 9,847 67,851 RAND, ALVA LOUISE 17 19,483 1,583 3 44,463 8,038 52,501 MARTINEZ, MARICELA 18 16,697 3,554 4 39,651 4,291 43,942 ESCHITI, LARRY D 19 17,557 2,433 5 35,612 6,457 42,069 COBIOS, MARIA ANTONIA 20 16,476 3,215 6 34,777 4,818 39,595 CASTRO, ELVA JUDITH 21 18,472 809 7 21,502 10,031 31,533 GILBERT, EVA 22 11,521 5,703 8 27,737 3,754 31,491 RIVAS SR, DOMINGO 23 15,529 1,282 9 24,682 5,400 30,082 CHAIREZ-VALLADARES, E 24 13,698 3,100<

^{* 40,000} Points And Over Awarded On Policies Issued From December 1, 2017 to November 30, 2018 With 70% Persistency Wins Trip. There are other requirements and limitations. See contest rules for details.

Top Agencies: Juan Garza - 839,918 points; Joe Lopez -138,721; Jose Luna - 99,798 Top FHs: Ric Brown Family FH - 297,920; Memorial FH -179,960; Legacy FH -165,128

United Funeral Directors Benefit Life Ins. Co. United Funeral Benefit Life Ins. Co.

PO Box 831670 Richardson TX 75083-1670

Phone: 469-330-2200 Fax: 469-330-2204

United Benefits, Inc.

A Winning Attitude